

SALES PERFORMANCE

| <b>Year</b> | <b>Sales (Rs. Lacs)</b> | <b>% age Increase over last year</b> |
|-------------|-------------------------|--------------------------------------|
| 1981-82     | 1427.57                 |                                      |
| 1982-83     | 2625.70                 | 83.92                                |
| 1983-84     | 3001.85                 | 14.32                                |
| 1984-85     | 3695.35                 | 23.10                                |
| 1985-86     | 4517.17                 | 22.23                                |
| 1986-87     | 4818.60                 | 6.67                                 |
| 1987-88     | 6392.66                 | 32.66                                |
| 1988-89     | 6842.68                 | 7.04                                 |
| 1989-90     | 6161.07                 | --                                   |
| 1990-91     | 7975.22                 | 29.42                                |
| 1991-92     | 9608.89                 | 20.48                                |
| 1992-93     | 10953.82                | 14.00                                |
| 1993-94     | 13241.08                | 20.88                                |
| 1994-95     | 13766.74                | 3.97                                 |
| 1995-96     | 14342.36                | 4.18                                 |
| 1996-97     | 19280.10                | 34.42                                |
| 1997-98     | 21359.53                | 10.78                                |
| 1998-99     | 26541.05                | 24.26                                |
| 1999-2000   | 23886.13                | -10.00                               |
| 2000-01     | 21568.20                | -9.70                                |
| 2001-02     | 29936.05                | 38.80                                |
| 2002-03     | 31134.83                | 4.00                                 |
| 2003-04     | 37328.55                | 19.89                                |
| 2004-05     | 41863.20                | 12.15                                |
| 2005-06     | 50398.29                | 20.39                                |
| 2006-07     | 56865.93                | 12.83                                |
| 2007-08     | 80492.91                | 41.55                                |
| 2008-09     | 91559.44                | 13.73                                |